

making a difference



**YOU CAN
COUNT
ON US**

**From standard products
to fully customized
solutions**

A deep dive into our custom-made
manufacturing portfolio.


greiner
BIO-ONE

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OUR COMPANY

Global player and single-source supplier in 29 sites in 22 countries

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SUSTAINABILITY

The BluePlan: combining environmental, economic and social aspects

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PORTFOLIO

From standard products to fully customized solutions

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YOUR BENEFITS

Hand-in-hand for valuable customer relationships

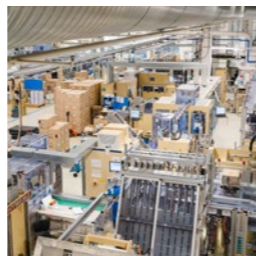
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PROCESS WORKFLOW

Outstanding support for your process workflows

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EFFICIENT MANUFACTURE

High-quality standards, experience and expertise for your success



A WARM WELCOME!

The world is constantly changing – and we have always adapted along with it. I am passionate about advancing human health through innovation, business strategy and execution. For over 60 years, Greiner Bio-One has had unparalleled knowledge of the global healthcare industry. I do not see tradition and innovation as a contradiction: Greiner Bio-One successfully combines its global focus with its regional roots as a family

company. My goal is to leverage the potential of Greiner Bio-One and make a significant contribution to sustainable growth.

We provide a comprehensive suite of customer-specific solutions. By choosing us, you are not just selecting a supplier, you are partnering with a global company that prioritizes your unique requirement and leverages unparalleled expertise.

You can count on us!

ILKE PANZER
CEO, Greiner Bio-One

VALUES THAT GREINER BIO-ONE STANDS FOR

Greiner Bio-One develops, manufactures and sells product solutions for medical and laboratory use in the following three business divisions: Preanalytics, BioScience and Sterilization. The company is part of the Greiner AG group and is fully family-owned.

GREINER BIO-ONE KEY DATA:

- / 2,659 employees at 29 sites in 22 countries (2023)
- / Seven production sites on four continents
- / Active in over 100 countries worldwide
- / Headquarters in Austria

OUR MISSION

Health is our highest personal priority. This inspires our daily mission of serving life sciences and healthcare professionals with advanced products and solutions.

It is the passion and dedication of our people that make the difference. With a straightforward approach, our global team continuously strives for excellence and being a game changer for our customers is paramount.

We empower people to make a difference in health.



OUR VALUE PROPOSITIONS

These are the values that we at Greiner Bio-One stand for and that our customers can rely on.



TRUE TRUST



QUALITY



GLOBAL PRESENCE



ADVANCING TECHNOLOGY



CUSTOMER FOCUS



EXPERTISE



EFFICIENCY



SUSTAINABILITY

SUSTAINABILITY: OUR SHARED COMMITMENT



As a company that specializes in the development, production and distribution of high-quality plastic solutions for the healthcare industry, we strive to develop sustainable approaches to solving the major challenges of our time.

BECAUSE IT REALLY MATTERS TO US

Greiner AG's overarching "BluePlan" strategy focuses on the three pillars of climate, circular economy and people.

Greiner Bio-One is also working intensively on these sub-areas. As a producer of plastic medical products, it is our declared long-term goal to combine ecological, economic and social aspects. We attach particular importance not only

to your excellent supply of high-quality products, but also to energy-efficient and sustainable operation as a plastics producer.

With Greiner Innoventures, Greiner AG invests as corporate business angel in start-ups and ideas with special focus on circularity and beyond plastics, such as Zeroplast and Liquibot.

OUR 2030 TARGETS:

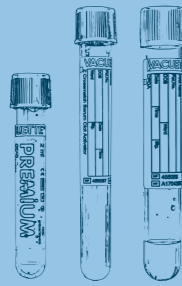
- / Committed to climate protection
- / We want to be fully circular
- / Prepare employees for the challenges of the future

SUSTAINABILITY

Global responsibility – the principle behind our processes for many years.

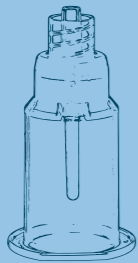


PORTFOLIO



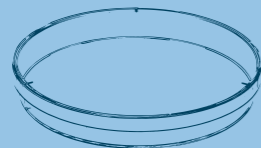
COLLECTION TUBES

As a global manufacturer in preanalytics, we offer a complete range of customer-specific products for sample collection such as vacuum blood sampling tubes, urine sampling products and blood sampling kits.



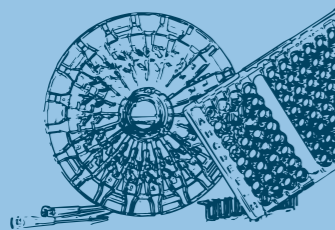
HOLDERS

Our range of custom-made solutions comprises additional accessories for venous blood collection such as tube holders. These holders are tailored to customer's needs and have a wide range of applications in hospitals, private physicians, blood banks and other clinical areas.



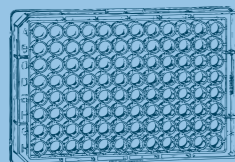
PETRI DISHES

Greiner Bio-One is a pioneer in the production of petri dishes. In 1963, the company invented the first plastic petri dishes. Manufactured from high-grade polystyrene, the petri dishes are of superior quality for your research.



CONSUMABLES

We tailor the concept to meet your consumables requirements. The portfolio ranges from geometrically advanced products for PCR analyses, manufactured under cleanroom conditions, to high-throughput production of standard analysis containers and customized pipette tips.



MICROPLATES

As pioneers in the field of microplates, Greiner Bio-One develops new plate formats and geometries as well as production techniques such as the patented film bottom.

FROM STANDARD PRODUCTS TO FULLY CUSTOMIZED SOLUTIONS

As a manufacturer of custom-made solutions Greiner Bio-One has been a strong partner to the pharmaceutical, biotechnology, diagnostic and medical technology industries.

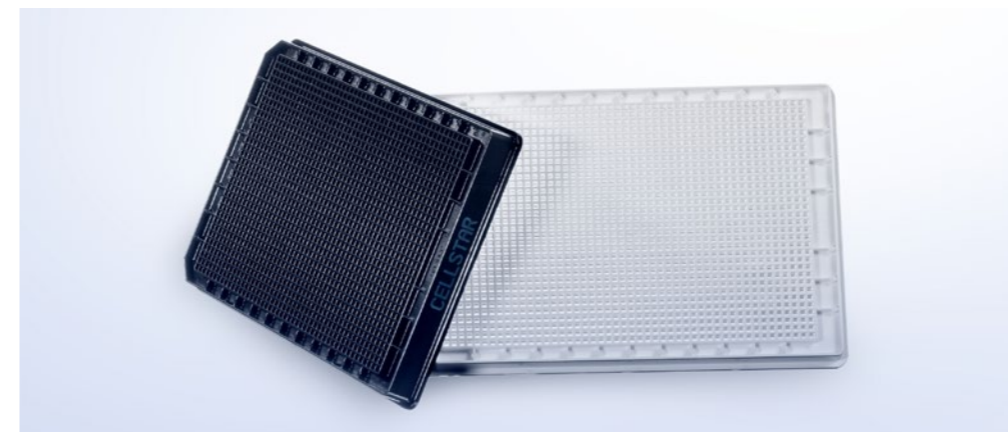
The company manufactures small and large product series. From simple branding (private labelling) of an existing product to highly specialized, custom-made developments as part of a system partnership, we offer a suitable solution for any requirement.

Regardless of the scope of the projects, the same high standards are applied throughout the service cycle. We have more than 60 years of experience in the production of labware and medical devices.

The product portfolio ranges from laboratory items to a number of cleared products.



Greiner Bio-One uses cutting-edge technologies, such as this high cavity high performance injection molding tool, for most efficient production capabilities.



INNOVATION

Greiner Bio-One was the first manufacturer to introduce the first 1536 well microplate format to the market.



Our production of high-quality solutions enables users and scientists to make a big difference to people's health. In this way, we offer you real added value.

YOUR BENEFITS YOUR SUCCESS

CUSTOMER CENTRICITY

FOCUS ON YOUR NEEDS AND YOUR GOALS



Our service is outstanding: Everything is designed to make your work easier.

benefit from numerous advantages. Whatever your demands or ideas are, we are your trusted partner to fulfill your needs and make your work easier.

By understanding the wishes and needs, as well as the requirements and workflows of our customers, we are able to offer them real added value and therefore trust in long-term and sustainable customer relationships. We know our customers and care about them.

We offer tailored solutions to meet the specific needs of your business. We know that every client has unique requirements. One size fits all is not what our business is about. Our customer-centric approach ensures personalized solutions that offer exactly what you are looking for.

Our customers benefit from our extensive market knowledge as well as our vast experience in the field of injection molding. Our innovations will help you

Whether you have questions about product specifications, need technical support or regulatory guidance, we are committed to delivering answers and effective solutions.

WE OFFER:

- / Long-term customer relationships
- / Solutions to suit your requirements
- / Training and regulatory advice

RELATIONSHIPS

Our highly motivated employees care about supporting our customers and are always by your side.



EXPERTISE & KNOW-HOW

DECADES OF EXPERIENCE IN THE HEALTHCARE INDUSTRY

Innovation is the air we breathe. It sustains and drives progress in our solutions.

With 60 years of experience in the production of labware and medical devices, we are proud of our impressive record in pioneering.

Over the past decades, Greiner Bio-One has brought numerous innovations to market which have revolutionized blood collection and set new standards in medical research. With this innovative spirit, the company is strongly supporting the successful

work and reliable results of its customers. We are always aiming to drive improvements to human health.

Our employees always make the difference. Our team of experts comprises seasoned professionals with backgrounds in medicine, biology, physics, chemistry, and engineering. In addition to this, they possess an in-depth understanding of the complexities associated with manufacturing for the pharmaceutical, diagnostics, bio- and medtech industry.

From design, through prototyping and all the way to fully automated manufacturing, we deliver complete solutions.



ONE-STOP SHOP

ON-SITE FOR YOU WORLDWIDE

We streamline your procurement process by offering customized products.

As your trusted partner, we offer a large range of customized solutions covering a broad spectrum of applications. This eliminates the need for multiple suppliers and streamlines your procurement process.

The product portfolio ranges from laboratory items to a number of application-specific products. As a global manufacturer, we provide a complete range of customer-specific

ic products for human blood and urine samples. Based on micro-array technology, Greiner Bio-One also develops a range of customer-specific kits for medical diagnostics.

Greiner Bio-One is characterized by its flexible production and rapid adaption to customer needs. Our seven production sites in Europe, Asia and North and South America meet the same high quality standards and ensure global delivery routes and a secure product supply. With our fully automated state-of-the-art production, we have the expertise for production under cleanroom conditions. The support teams are always on hand to help.



WE OFFER:

- / Comprehensive portfolio for your workflow needs
- / Experienced team of industry experts
- / Best practices for optimal efficiency

WE OFFER:

- / Competent local support
- / Optimum product availability
- / Consistent high quality worldwide

PIONEERS

Our employees always make the difference. We invest in state-of-the-art technology and adhere to the highest quality standards.

GLOBAL REACH

Greiner Bio-One stands for exchange of knowledge and technology transfer, collaborating with partners in more than 100 countries.





FROM IDEA TO SOLUTION

As a custom-made solution provider, we are the ideal partner for development, planning and production. Consistently high quality and reliability, from an idea to design, through prototyping and all the way to fully automated manufacturing, are achieved based on the theme: everything from a single source.

Your Full-Service-Partner:
 We support you from the initial design idea through prototype construction, tool making, full automation production to global delivery of your finished solution.



RESEARCH

Internal clinical research laboratory and cooperation with well-known research institutions.



PROJECT MANAGEMENT

Optimized resources to get new products to market faster with centralized processes.



PRODUCTION & INDUSTRIALIZATION

Experience & expertise: High quality standards worldwide are guarantors for your success.



IN-HOUSE STERILIZATION

In Austria we have the largest sterilization site in Europe to meet the demands of our customers.



QUALITY MANAGEMENT

Ensuring first-class product quality is paramount to supporting our customers with reliable results.



GLOBAL SERVICE & LOGISTICS

Rapid reaction and implementation of new requirements thanks to a global network in more than 100 countries.

A WEALTH OF EXPERIENCE IN MANUFACTURING

PRODUCTION SITES IN FOUR CONTINENTS

Our success factors: High-quality standards, experience and expertise go hand-in-hand.

Our seven production sites in Europe, Asia and North and South America meet the same high quality standards and ensure global delivery routes and a secure product supply.

We are well equipped and highly experienced with high speed as well as high cavity, multi-material IM tools and automation, especially for highly complex parts with strict acceptance criteria. Applying various production disciplines like ultrasonic welding or UV-bonding together, is one of our core competencies. We offer our customers a variety

of labeling options of injection molded parts, different packaging possibilities and customized product test plans and methods.

Through various quality management methods like optical verification of features, leakage tests via differential pressure or high voltage, we ensure a 100% quality control. We supply various testing services, from standard to S1 cell culture and ELISA tests.

The demand for sterilization services has continued to increase over the years. The availability of sterilization is essential for us because it represents the last step in the production chain. With the newly created capacities in Kremsmünster, Austria, we have the largest sterilization site in Europe.

WE OFFER:

- / Standardized hygiene and clothing regulations for employees and suppliers
- / Cleanroom conditions
- / Global delivery routes

GAME CHANGER

We make the difference and help our customers to unlock efficiency and growth by choosing Greiner Bio-One.



A SELECTION OF PARTNERS WHO ALREADY RELY ON OUR EXPERTISE AND KNOW-HOW

Better together: Our customers inspire us to be better and to make a difference. Well-known organizations and companies worldwide rely on Greiner Bio-One offerings and successful solutions in every field. Customer focus is always of the utmost importance to us: We are your long-term partner whatever your requirements are, and enable you to drive business innovation.



making a difference

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GREINER BIO-ONE IS A GLOBAL PLAYER.
FIND THE CONTACT DETAILS OF YOUR
LOCAL PARTNER ON OUR WEBSITE.



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